

**WOOD COUNTY CHILDREN'S SERVICES  
ASSOCIATION**

**FINANCIAL STATEMENTS**

**YEARS ENDED JUNE 30, 2018 AND 2017**

CliftonLarsonAllen LLP



WEALTH ADVISORY | OUTSOURCING | AUDIT, TAX, AND CONSULTING



**WOOD COUNTY CHILDREN'S SERVICES ASSOCIATION  
TABLE OF CONTENTS  
YEARS ENDED JUNE 30, 2018 AND 2017**

<b>INDEPENDENT AUDITORS' REPORT</b>	<b>1</b>
<b>FINANCIAL STATEMENTS</b>	
<b>STATEMENTS OF FINANCIAL POSITION</b>	<b>3</b>
<b>STATEMENTS OF ACTIVITIES</b>	<b>5</b>
<b>STATEMENTS OF FUNCTIONAL EXPENSES</b>	<b>9</b>
<b>STATEMENTS OF CASH FLOWS</b>	<b>11</b>
<b>NOTES TO FINANCIAL STATEMENTS</b>	<b>12</b>
<b>INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH <i>GOVERNMENT AUDITING STANDARDS</i></b>	<b>23</b>

## INDEPENDENT AUDITORS' REPORT

Board of Directors  
Wood County Children's Services Association  
Bowling Green, Ohio

We have audited the accompanying financial statements of Wood County Children's Services Association which comprises the statements of financial position as of June 30, 2018 and 2017, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

### ***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### ***Auditors' Responsibility***

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

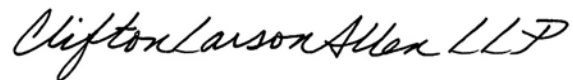
We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

***Opinion***

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Wood County Children's Services Association as of June 30, 2018 and 2017, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

**Other Reporting Required by *Government Auditing Standards***

In accordance with *Government Auditing Standards*, we have also issued our report dated December 4, 2018 on our consideration of Wood County Children's Services Association's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the result of that testing, and not to provide an opinion on the effectiveness of Wood County Children's Services Association's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Wood County Children's Services Association's internal control over financial reporting and compliance.



**CliftonLarsonAllen LLP**

Toledo, Ohio  
December 4, 2018

**WOOD COUNTY CHILDREN'S SERVICES ASSOCIATION**  
**STATEMENTS OF FINANCIAL POSITION**  
**JUNE 30, 2018 AND 2017**

<b>ASSETS</b>	2018	2017
<b>CURRENT ASSETS</b>		
Cash and Cash Equivalents	\$ 1,126,694	\$ 1,750,179
Certificate of Deposit	124,338	103,130
Investment Securities	300,500	281,772
Receivables:		
Accounts	662,603	449,792
United Way of Greater Toledo	37,330	37,330
Grants, Contributions, and Other	597,925	190,214
Total	1,297,858	677,336
Less: Allowance for Doubtful Accounts and Contractual Adjustments	180,000	89,958
Net Receivables	1,117,858	587,378
 Prepaid Expenses	 32,158	 64,337
Unemployment Deposit	29,362	29,362
Total Current Assets	2,730,910	2,816,158
<b>PROPERTY AND EQUIPMENT</b>		
Land and Improvements	342,762	342,762
Building and Improvements	2,901,598	2,684,354
Furniture and Equipment	953,556	936,571
Construction in Progress	-	31,632
Total	4,197,916	3,995,319
Less: Accumulated Depreciation and Amortization	3,238,499	3,212,888
Net Property and Equipment	959,417	782,431
<b>OTHER ASSETS</b>		
Assets Held by Community Foundation	163,088	148,764
Perpetual Trust Agreement	94,634	91,095
 Total Assets	 \$ 3,948,049	 \$ 3,838,448

See accompanying Notes to Financial Statements.

**WOOD COUNTY CHILDREN'S SERVICES ASSOCIATION  
STATEMENTS OF FINANCIAL POSITION (CONTINUED)  
JUNE 30, 2018 AND 2017**

	2018	2017
<b>LIABILITIES AND NET ASSETS</b>		
<b>CURRENT LIABILITIES</b>		
Accrued Expenses	\$ 465,859	\$ 449,908
Accounts Payable	36,343	36,608
Deferred Revenue	24,096	93,088
Current Portion of Forgivable Mortgage Payable	24,378	24,378
Total Current Liabilities	550,676	603,982
<b>LONG-TERM FORGIVABLE MORTGAGE PAYABLE, Excluding Current Maturities</b>		
	314,762	339,140
Total Liabilities	865,438	943,122
<b>NET ASSETS</b>		
Unrestricted	2,950,647	2,737,274
Temporarily Restricted	37,330	66,957
Permanently Restricted	94,634	91,095
Total Net Assets	3,082,611	2,895,326
Total Liabilities and Net Assets	\$ 3,948,049	\$ 3,838,448

See accompanying Notes to Financial Statements.

**WOOD COUNTY CHILDREN'S SERVICES ASSOCIATION**  
**STATEMENT OF ACTIVITIES**  
**YEAR ENDED JUNE 30, 2018**  
**(WITH COMPARATIVE TOTALS FOR 2017)**

	2018			2017 Total
	Unrestricted	Temporarily Restricted	Permanently Restricted	
<b>REVENUES, GAINS (LOSSES), AND OTHER SUPPORT</b>				
Operating Revenue:				
ADAMHS Board	\$ 1,976,765	\$ -	\$ -	\$ 1,976,765
Title XIX - Wood County	1,743,475	-	-	1,743,475
Title XX	41,294	-	-	41,294
Fees	620,436	-	-	620,436
Safe Schools Grants	8,500	-	-	8,500
School Based Services	220,489	-	-	220,489
United Way of Greater Toledo	6,738	37,330	-	44,068
Children's Trust Fund Grant	272,210	-	-	272,210
Early Childhood Initiative	40,818	-	-	40,818
Early Learning Challenge Grant	324,127	-	-	324,127
Behavior Health and Juvenile Justice Grant	500	-	-	500
ODMH - Loan Forgiveness	24,378	-	-	24,378
School Lunch Program USDA	12,535	-	-	12,535
Ohio Department of Transportation Vehicle Grant	-	-	-	-
Special Grants	69,638	-	-	69,638
Total Operating Revenue	<u>5,361,903</u>	<u>37,330</u>	<u>-</u>	<u>5,399,233</u>
Other Revenues, Gains (Losses), and Support:				
Other Contributions	5,673	-	-	5,673
Rent from Wood County Educational Service Center	20,000	-	-	20,000
Investment Securities Income	35,323	-	-	35,323
Interest Income	5,392	-	-	5,392
Appreciation in Fair Value of Perpetual Trust	-	-	3,539	3,539
(Loss) Gain on Sale of Asset	525	-	-	525
Assets Released from Restrictions	66,957	(66,957)	-	-
Total Other Revenues, Gains (Losses), and Support	<u>133,870</u>	<u>(66,957)</u>	<u>3,539</u>	<u>70,452</u>
Total Revenues, Gains (Losses), and Other Support	<u>5,495,773</u>	<u>(29,627)</u>	<u>3,539</u>	<u>5,469,685</u>

See accompanying Notes to Financial Statements.

**WOOD COUNTY CHILDREN'S SERVICES ASSOCIATION**  
**STATEMENT OF ACTIVITIES (CONTINUED)**  
**YEAR ENDED JUNE 30, 2018**  
**(WITH COMPARATIVE TOTALS FOR 2017)**

	2018			2017 Total
	Unrestricted	Temporarily Restricted	Permanently Restricted	
<b>EXPENSES</b>				
Program Services:				
Community Support	\$ 374,698	\$ -	\$ -	\$ 374,698
Intensive Home Based	63,853	-	-	63,853
Community Support Group	65,787	-	-	65,787
Prevention Services	874,628	-	-	874,628
Outpatient	1,537,904	-	-	1,537,904
TBS	70,400	-	-	70,400
Residential Unit	570,223	-	-	570,223
Partial Hospitalization	284,310	-	-	284,310
Medical and Psychiatric Services	317,210	-	-	317,210
Transportation	219,806	-	-	219,806
Other Programs	67,487	-	-	67,487
Total Program Services	<u>4,446,306</u>	<u>-</u>	<u>-</u>	<u>4,446,306</u>
Management and General	836,094	-	-	836,094
Total Expenses	<u>5,282,400</u>	<u>-</u>	<u>-</u>	<u>5,282,400</u>
<b>CHANGE IN NET ASSETS</b>	213,373	(29,627)	3,539	187,285
Net Assets - Beginning of Year	<u>2,737,274</u>	<u>66,957</u>	<u>91,095</u>	<u>2,895,326</u>
<b>NET ASSETS - END OF YEAR</b>	<u>\$ 2,950,647</u>	<u>\$ 37,330</u>	<u>\$ 94,634</u>	<u>\$ 2,895,326</u>

See accompanying Notes to Financial Statements.



**WOOD COUNTY CHILDREN'S SERVICES ASSOCIATION  
STATEMENT OF ACTIVITIES  
YEAR ENDED JUNE 30, 2017**

	2017			Total
	Unrestricted	Temporarily Restricted	Permanently Restricted	
<b>REVENUES, GAINS, AND OTHER SUPPORT</b>				
Operating Revenue:				
ADAMHS Board	\$ 2,063,907	\$ -	\$ -	\$ 2,063,907
Title XIX - Wood County	1,930,251	-	-	1,930,251
Title XX	60,799	-	-	60,799
Fees	397,659	-	-	397,659
Safe Schools Grants	16,478	-	-	16,478
School Based Services	220,489	-	-	220,489
United Way of Greater Toledo	6,357	37,330	-	43,687
Early Childhood Initiative	39,475	-	-	39,475
Early Learning Challenge Grant	273,364	-	-	273,364
Behavior Health and Juvenile Justice Grant	6,527	-	-	6,527
ODMH - Loan Forgiveness	24,378	-	-	24,378
School Lunch Program USDA	5,426	-	-	5,426
Ohio Department of Transportation Vehicle Grant	34,563	29,002	-	63,565
Special Grants	14,773	-	-	14,773
Total Operating Revenue	<u>5,094,446</u>	<u>66,332</u>	<u>-</u>	<u>5,160,778</u>
Other Revenues, Gains (Losses), and Support:				
Other Contributions	9,554	-	-	9,554
Rent from Wood County Educational Service Center	20,000	-	-	20,000
Investment Securities Gain	44,512	-	-	44,512
Interest Income	4,669	-	-	4,669
Depreciation in Fair Value of Perpetual Trust	-	-	4,351	4,351
Gain on Sale of Asset	(978)	-	-	(978)
Assets Released from Restrictions	41,005	(41,005)	-	-
Total Other Revenues, Gains (Losses), and Support	<u>118,762</u>	<u>(41,005)</u>	<u>4,351</u>	<u>82,108</u>
Total Revenues, Gain, and Other Support	5,213,208	25,327	4,351	5,242,886

See accompanying Notes to Financial Statements.

**WOOD COUNTY CHILDREN'S SERVICES ASSOCIATION  
STATEMENT OF ACTIVITIES (CONTINUED)  
YEAR ENDED JUNE 30, 2017**

	2017			Total
	Unrestricted	Temporarily Restricted	Permanently Restricted	
<b>EXPENSES</b>				
Program Services:				
Community Support	\$ 439,165	\$ -	\$ -	\$ 439,165
Intensive Home Based	92,867	-	-	92,867
Community Support Group	61,051	-	-	61,051
Prevention Services	629,322	-	-	629,322
Outpatient	1,509,999	-	-	1,509,999
Residential Unit	555,307	-	-	555,307
Partial Hospitalization	320,230	-	-	320,230
Medical and Psychiatric Services	344,119	-	-	344,119
Transportation	223,598	-	-	223,598
Other Programs	55,857	-	-	55,857
Total Program Services	<u>4,231,515</u>	<u>-</u>	<u>-</u>	<u>4,231,515</u>
Management and General	<u>783,807</u>	<u>-</u>	<u>-</u>	<u>783,807</u>
Total Expenses	<u>5,015,322</u>	<u>-</u>	<u>-</u>	<u>5,015,322</u>
<b>CHANGE IN NET ASSETS</b>	197,886	25,327	4,351	227,564
Net Assets - Beginning of Year	<u>2,539,388</u>	<u>41,630</u>	<u>86,744</u>	<u>2,667,762</u>
<b>NET ASSETS - END OF YEAR</b>	<u>\$ 2,737,274</u>	<u>\$ 66,957</u>	<u>\$ 91,095</u>	<u>\$ 2,895,326</u>

See accompanying Notes to Financial Statements.

**WOOD COUNTY CHILDREN'S SERVICES ASSOCIATION  
STATEMENT OF FUNCTIONAL EXPENSES  
YEAR ENDED JUNE 30, 2018**

	Community Support, Intensive Home-Based, and Community Support Group				Prevention Services	Outpatient	TBS	Residential Unit	Partial Hospitalization and Day Treatment	Medical and Psychiatric Services	Transportation	Other Programs	Management and General	Total Expenses
	Community Support	Intensive Home- Based	Community Support Group	Total										
Compensation: Salaries, Wages, and Contract Services	\$ 268,717	\$ 46,401	\$ 42,514	\$ 357,632	\$ 592,814	\$ 1,114,948	\$ 43,482	\$ 394,470	\$ 184,485	\$ 246,233	\$ 129,281	\$ 19,587	\$ 551,924	\$ 3,634,856
Fringe Benefits	68,799	11,880	10,884	91,563	151,776	285,457	11,133	100,994	47,233	63,042	33,099	5,015	141,307	930,619
Operating Costs:														
Malpractice Insurance	3,267	540	410	4,217	7,190	11,964	676	6,886	2,634	1,063	2,431	223	6,268	43,552
Cyber Insurance	210	35	26	271	462	771	43	443	169	68	156	14	403	2,800
Telephone	2,206	365	277	2,848	4,854	8,077	456	4,649	1,778	718	1,642	150	4,232	29,404
Program Supplies	-	-	-	-	26,230	-	-	2,677	361	-	-	-	626	29,894
Office Supplies	766	127	96	989	1,686	2,808	159	1,615	618	249	570	52	1,470	10,216
Equipment Repair	42	-	209	251	209	1,045	251	502	585	42	84	836	376	4,181
Training	3,464	573	435	4,472	7,623	12,684	716	7,301	2,793	1,126	2,578	236	6,646	46,175
Postage	607	100	76	783	1,337	2,224	126	1,280	490	198	452	41	1,165	8,096
Advertising/Recruitment	748	124	94	966	1,645	2,737	155	1,576	603	243	556	51	1,435	9,967
Publications	11	2	1	14	24	42	2	23	9	4	8	1	21	148
Printing	250	41	31	322	550	916	52	527	202	81	186	17	480	3,333
Marketing	22	4	3	29	49	81	5	47	18	7	17	2	43	298
Operating/Agency/Certifications	614	101	77	792	1,351	2,241	127	1,294	495	200	457	42	1,177	8,176
Equipment Rental	79	13	10	102	174	292	16	167	64	26	59	5	152	1,057
IT Support	5,992	991	752	7,735	13,187	21,943	1,239	12,630	4,831	1,950	4,458	409	11,497	79,879
Food	-	-	90	90	-	269	-	8,804	8,804	-	-	-	-	17,967
Office Equipment	-	-	-	-	12,015	-	-	-	-	-	-	1,596	7,813	21,424
Professional Services	-	-	-	-	-	-	-	-	-	-	-	-	75,288	75,288
Recreation	-	-	-	-	-	-	-	813	-	-	-	-	-	813
Occupancy:														
Utilities	547	-	2,734	3,281	2,734	13,670	3,281	6,562	7,655	547	1,094	10,936	4,921	54,681
Rent	-	-	-	-	-	-	-	-	-	-	-	-	6,127	6,127
Maintenance/Repairs	276	-	1,381	1,657	1,381	6,905	1,657	3,314	3,866	276	552	5,524	2,486	27,618
Insurance	151	-	754	905	754	3,770	903	1,809	2,111	151	302	3,016	1,357	15,078
Housekeeping	90	-	452	542	452	2,261	543	1,085	1,266	90	181	1,809	814	9,043
Travel and Transportation:														
Transportation	-	-	-	-	-	-	-	-	-	-	39,850	-	-	39,850
Travel	16,944	2,556	-	19,500	41,650	20,392	-	-	692	-	-	-	-	82,234
Depreciation and Amortization	896	-	4,481	5,377	4,481	22,407	5,378	10,755	12,548	896	1,793	17,925	8,066	89,626
<b>Total Expenses</b>	<b>\$ 374,698</b>	<b>\$ 63,853</b>	<b>\$ 65,787</b>	<b>\$ 504,338</b>	<b>\$ 874,628</b>	<b>\$ 1,537,904</b>	<b>\$ 70,400</b>	<b>\$ 570,223</b>	<b>\$ 284,310</b>	<b>\$ 317,210</b>	<b>\$ 219,806</b>	<b>\$ 67,487</b>	<b>\$ 836,094</b>	<b>\$ 5,282,400</b>

See accompanying Notes to Financial Statements.

**WOOD COUNTY CHILDREN'S SERVICES ASSOCIATION  
STATEMENT OF FUNCTIONAL EXPENSES  
YEAR ENDED JUNE 30, 2017**

	Community Support, Intensive Home-Based, and Community Support Group				Prevention Services	Outpatient	Residential Unit	Partial Hospitalization	Medical and Psychiatric Services	Transportation	Other Programs	Management and General	Total Expenses
	Community Support	Intensive Home- Based	Community Support Group	Total									
Compensation:													
Salaries, Wages, and Contract Services	\$ 318,896	\$ 65,542	\$ 27,816	\$ 412,254	\$ 434,655	\$ 1,079,993	\$ 378,135	\$ 203,735	\$ 265,606	\$ 134,505	\$ 3,970	\$ 520,529	\$ 3,433,382
Fringe Benefits	83,054	17,070	7,244	107,368	113,203	281,276	98,482	53,063	69,175	35,031	1,034	135,568	894,200
Operating Costs:													
Malpractice Insurance	4,132	743	294	5,169	5,277	12,163	7,294	3,344	1,241	2,650	37	6,407	43,582
Cyber Insurance	314	57	22	393	402	925	555	254	94	202	3	488	3,316
Telephone	3,334	599	238	4,171	4,259	9,816	5,886	2,698	1,001	2,138	30	5,173	35,172
Program Supplies	704	127	50	881	18,357	1,894	1,285	467	183	407	5	-	23,479
Office Supplies	1,081	194	77	1,352	1,381	3,182	1,909	875	325	693	10	1,676	11,403
Equipment Repair	144	144	1,579	1,867	718	3,446	1,723	2,297	144	-	2,872	1,291	14,358
Training	3,560	640	254	4,454	4,547	10,481	6,285	2,881	1,069	2,283	6,559	5,523	44,082
Postage	524	94	37	655	669	1,543	925	424	157	336	5	815	5,529
Advertising/Recruitment	576	103	41	720	735	1,695	1,016	466	173	369	5	894	6,073
Publications	67	12	5	84	86	197	118	54	20	43	1	103	706
Printing	346	62	25	433	442	1,018	611	280	104	222	3	536	3,649
Marketing	93	17	7	117	119	273	164	75	28	60	1	142	979
Operating/Agency/Certifications	483	87	34	604	617	1,423	853	391	145	310	4	751	5,098
Equipment Rental	94	17	7	118	120	276	165	76	28	60	1	144	988
IT Support	7,847	1,410	559	9,816	10,023	23,101	13,854	6,351	2,356	5,033	70	12,172	82,776
Food	-	-	82	82	-	247	8,054	8,054	-	-	-	-	16,437
Office Equipment	707	127	50	884	901	2,081	1,250	572	212	453	6	1,096	7,455
Professional Services	-	-	-	-	-	-	-	-	-	-	-	67,593	67,593
Recreation	-	-	-	-	-	-	2,056	-	-	-	-	-	2,056
Special Projects	-	-	-	-	-	-	-	-	-	-	94	-	94
Occupancy:													
Utilities	536	536	5,894	6,966	2,679	12,859	6,429	8,572	536	-	10,716	4,821	53,578
Rent	-	-	-	-	-	-	-	-	-	-	-	3,528	3,528
Maintenance/Repairs	368	368	4,046	4,782	1,839	8,828	4,414	5,885	368	-	7,357	3,311	36,784
Insurance	155	155	1,709	2,019	777	3,729	1,865	2,486	155	-	3,108	1,400	15,539
Housekeeping	122	122	1,337	1,581	608	2,917	1,458	1,945	122	-	2,431	1,092	12,154
Travel and Transportation:													
Transportation	-	-	-	-	-	-	-	-	-	38,803	-	-	38,803
Travel	11,151	3,764	-	14,915	22,524	25,594	-	957	-	-	-	1,843	65,833
Depreciation and Amortization	877	877	9,644	11,398	4,384	21,042	10,521	14,028	877	-	17,535	6,911	86,696
Total Expenses	<u>\$ 439,165</u>	<u>\$ 92,867</u>	<u>\$ 61,051</u>	<u>\$ 593,083</u>	<u>\$ 629,322</u>	<u>\$ 1,509,999</u>	<u>\$ 555,307</u>	<u>\$ 320,230</u>	<u>\$ 344,119</u>	<u>\$ 223,598</u>	<u>\$ 55,857</u>	<u>\$ 783,807</u>	<u>\$ 5,015,322</u>

See accompanying Notes to Financial Statements.

**WOOD COUNTY CHILDREN'S SERVICES ASSOCIATION  
STATEMENTS OF CASH FLOWS  
YEARS ENDED JUNE 30, 2018 AND 2017**

	2018	2017
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Change in Net Assets	\$ 187,285	\$ 227,564
Adjustments to Reconcile Change in Net Assets to Net Cash Provided (Used) by Operating Activities:		
Depreciation and Amortization of Property and Equipment	89,626	86,696
(Gain) Loss on Sale of Asset	(525)	978
Appreciation in Fair Value of:		
Investment Securities	(10,304)	(17,617)
Community Foundation	(11,693)	(17,377)
Perpetual Trust	(3,539)	(4,351)
ODMH - Loan Forgiveness	(24,378)	(24,378)
(Increase) Decrease in Assets:		
Receivables, Net	(530,480)	73,463
Prepaid Expenses	32,179	92,691
Increase (Decrease) in Liabilities:		
Accrued Expenses	15,951	2,972
Accounts Payable	(265)	(1,459)
Deferred Revenue	(68,992)	(32,234)
Net Cash Provided (Used) by Operating Activities	(325,135)	386,948
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Net Purchases of Certificate of Deposit	(21,208)	(176)
Net Purchases of Investment Securities and Community Foundation	(11,055)	(9,009)
Proceeds on Sale of Property and Equipment	550	2,295
Purchases of Property and Equipment	(266,637)	(96,412)
Net Cash Used by Investing Activities	(298,350)	(103,302)
<b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>	(623,485)	283,646
Cash and Cash Equivalents - Beginning of Year	1,750,179	1,466,533
<b>CASH AND CASH EQUIVALENTS - END OF YEAR</b>	\$ 1,126,694	\$ 1,750,179

See accompanying Notes to Financial Statements.

**WOOD COUNTY CHILDREN'S SERVICES ASSOCIATION  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018 AND 2017**

**NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

Wood County Children's Services Association (the Association) is a nonprofit corporation, incorporated in the state of Ohio in May 1976 that conducts programs for the benefit of children of Wood County. The professional staff of the Association provides evaluation, treatment, and guidance to families of children with behavioral, developmental, and/or emotional problems. The Association specializes in services to preschool children and services to older children with multiple problems.

A significant portion of the Association's public support comes from the Wood County Alcohol, Drug Addiction and Mental Health Services Board (ADAMHS Board).

Significant accounting policies followed by the Association are presented below.

**Use of Estimates in Preparing Financial Statements**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during each reporting period. The most significant areas involving the use of management's estimates and assumptions are the allowance for doubtful accounts and contractual adjustments, the depreciable lives and methods of property and equipment and the allocation of functional expenses. Actual results could differ from those estimates.

**Financial Statement Presentation**

The Association is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. Unrestricted net assets includes all net assets which are neither temporarily or permanently restricted. Temporarily restricted net assets includes contributed net assets for which donor-imposed time and purpose restrictions have not been met and the ultimate purpose of the contribution is not permanently restricted. Permanently restricted net assets includes contributed net assets which require, by donor restrictions, that the corpus be invested in perpetuity and only the income be made available for program operations in accordance with donor restrictions.

**Revenue Recognition**

The Association records as revenue the following types of contributions, when they are received unconditionally, at their fair value: cash, promises to give, certain donated services, and gifts of long-lived and other assets. Conditional contributions are recognized as revenue when the conditions on which they depend have been substantially met. Contributions with donor-imposed restrictions met in the same reporting year are recorded as unrestricted contributions without reclassification. Substantially all of the Association's grants are considered to be contributions for purposes of applying revenue recognition policies.

**WOOD COUNTY CHILDREN'S SERVICES ASSOCIATION  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018 AND 2017**

**NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**Revenue Gains and Other Support**

Net patient service revenue is recorded when patient services are performed at the estimated net realizable amounts from patient, third-party payor and others for services rendered. Under the Title XIX and Title XX programs, the Association is entitled to reimbursement for certain patient charges at rates determined by federal and state governments. Differences between established billing rates and reimbursements from these programs are recorded as adjustments to patient service revenue.

	<u>2018</u>	<u>2017</u>
ADAMHS Board Fee for Service	\$ 1,976,765	\$ 2,063,907
Title XIX - Wood County	1,743,475	1,930,251
Title XX	41,294	60,799
Fees	620,436	397,659
School Based Services	220,489	220,489
Grants and Other	796,774	487,673
Net Operating Revenue	<u>\$ 5,399,233</u>	<u>\$ 5,160,778</u>
Total Operating Revenue	\$ 6,548,576	\$ 6,364,388
Patient Discounts	664,148	835,512
Contractual Adjustments	485,195	368,098
Net Operating Revenue	<u>\$ 5,399,233</u>	<u>\$ 5,160,778</u>

Other revenue consists of revenue other than from providing patient care which includes contributions, rent, investment income, and gains on sale of assets. Revenue that would be excluded from operating revenue and other revenue include items such as contributions for capital or unrealized gains and losses on other than trading securities.

**Cash and Cash Equivalents**

The Association considers all investments with a maturity of three months or less when purchased to be cash equivalents. Cash equivalents amounted to \$202,193 and \$201,407 in 2018 and 2017, respectively.

The Association maintains all of its checking and savings accounts in two commercial banks located in Northwest Ohio. Balances on deposits are insured by the Federal Deposit Insurance Corporation (FDIC) up to specified limits. At times, cash balances may be in excess of the FDIC insurance limits.

**Certificates of Deposit**

Certificates of deposit are stated at cost plus accrued interest, which approximates market value.

**Investment Securities**

Investment securities consist of mutual funds which are stated at fair value. Fair value is determined based on the quoted net asset value of the funds.

**WOOD COUNTY CHILDREN'S SERVICES ASSOCIATION  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018 AND 2017**

**NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**Investment Securities (Continued)**

In general, investments are exposed to various risks, such as interest rate, credit, and overall market volatility risk. Due to the level of risk associated with certain investments, it is reasonably possible that changes in the values of the investments will occur in the near term and that such changes could materially affect the amounts reported in the statements of financial position.

Investment securities income includes both realized and unrealized gains and losses. Realized gains and losses are determined based on the average cost of the security sold.

**Accounts Receivable**

Accounts receivable generally require payment within 30 days from the invoice date, are unsecured, and are stated at the invoice amount. However, payment terms on client receivables are often negotiated at a monthly payment amount and as long as the client is in compliance with such terms, the account is not considered delinquent. Interest is not charged on delinquent accounts.

The carrying amount of accounts receivable is reduced by a valuation allowance that reflects management's best estimate of amounts that will not be collected. The allowance for doubtful accounts and contractual adjustments is primarily based on management's assessment of the collectability of specific accounts, past collection experience, and the aging of the accounts receivable. All accounts or portions thereof deemed to be uncollectible are written-off to the allowance account.

**Property and Equipment**

Property and equipment are recorded at cost if purchased or at estimated fair value if donated. Property and equipment with a useful life of greater than one year and costing \$500 or more is capitalized. Depreciation and amortization is computed on a straight-line basis over their estimated useful lives of the individual assets, as follows:

Land Improvements	10 to 25 Years
Building and Improvements	5 to 50 Years
Furniture and Equipment, Including Computer Software	3 to 10 Years

**Assets Held By Community Foundation**

Assets held by Community Foundation represent investments held by the Toledo Community Foundation, Inc. for the benefit of the Association. The investments consist of mutual funds which are stated at fair value, determined based on the quoted net asset value of the funds.



**WOOD COUNTY CHILDREN'S SERVICES ASSOCIATION  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018 AND 2017**

**NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**Perpetual Trust Agreement**

The Association's interest in the future income stream of a perpetual trust agreement is reported as an asset based on a percentage, representing the Association's beneficial interest in the annual income distribution, of the fair value of the trust assets.

**Public Support and Revenue**

Revenue received under contracts from government agencies and program service fees are recorded in the year the related services are rendered. Revenue from the ADAMHS Board allocations for 2018 and 2017 amounted to \$1,976,765 and \$2,063,907, respectively, which represented 36% and 39% in 2018 and 2017, respectively, of the Association's total revenues, gains, and other support.

**Functional Allocation of Expenses**

In the statements of functional expenses, salaries and related expenses are charged to the programs and supporting services on the basis of either actual or estimated time devoted to these activities. Other expenses have been allocated on the basis of either actual costs or other reasonable methods of allocation as determined by management.

**Income Taxes**

The Association is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code. Consequently, no provision for income taxes is required. The Association determined that it was not required to record a liability related to uncertain tax positions.

**Subsequent Events**

Management has evaluated subsequent events through December 4, 2018, the date the financial statements were available to be issued.

**Reclassification**

Certain reclassifications of amounts previously reported have been made to the accompanying financial statements to maintain consistency between periods presented. The reclassifications had no impact on previously reported net assets.

**WOOD COUNTY CHILDREN'S SERVICES ASSOCIATION  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018 AND 2017**

**NOTE 2 INVESTMENT SECURITIES**

Investment securities are comprised of equity and bond mutual funds, with a fair value of \$300,500 and \$281,772 at June 30, 2018 and 2017, respectively.

Investment securities income for 2018 and 2017, including the Ullman Fund, described in Note 3 is as follows:

	2018	2017
Net Realized Gain	\$ 130	\$ 66
Net Unrealized Gain	21,867	34,994
Total	21,997	35,060
Interest and Dividend Income	13,326	9,452
Total Investment Securities Income	\$ 35,323	\$ 44,512

**NOTE 3 ASSETS HELD BY COMMUNITY FOUNDATION**

The Association established in 2000 the “Douglas G. Ullman - Children’s Resource Center Fund” (Ullman Fund), held and administered by the Toledo Community Foundation, Inc., as part of its Bowling Green Community Foundation Fund. The Ullman Fund is to be administered in coordination with the board of trustees of the Bowling Green Community Foundation. There were no contributions to the Ullman Fund in 2018 and 2017. Annual distributions from the Ullman Fund are to be made to the Association based on the spending guidelines of the Toledo Community Foundation; however, the Association may request distributions in excess of the spending guidelines. There were no distributions from the Ullman Fund in 2018 and 2017. The fair value of assets in the Ullman Fund at June 30, 2018 and 2017 amounted to \$163,088 and \$148,764, respectively.

**NOTE 4 PERPETUAL TRUST AGREEMENT**

The Association was named one of the beneficiaries of the Rahda G. Laha Trust (Laha Trust), an irrevocable perpetual trust. A third-party trustee, who manages the assets and distributes the income among the 13 beneficiaries, holds all of the assets. Under the trust agreement, the Association receives semi-annual distributions of income earned by the assets, but never gains use of the trust corpus. Distributions from the Laha Trust amounted to \$3,723 and \$3,806 in 2018 and 2017, respectively, and are included in Other Contributions in the statements of activities.

The Association’s interest in the future income stream of the perpetual trust has been recognized based on the Association’s beneficial interest in the market value of the trust assets. Such interest amounts to \$94,634 and \$91,095 at June 30, 2018 and 2017, respectively.

**WOOD COUNTY CHILDREN'S SERVICES ASSOCIATION  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018 AND 2017**

**NOTE 5 FORGIVABLE MORTGAGE PAYABLE**

Partial funding for the Association's property came from the state of Ohio in the form of a \$975,000 noninterest-bearing loan that is forgivable over 40 years, beginning in June 1992, provided the Association continues to use the building for mental health services. The Association recognized revenue in the amount of \$24,378 in 2018 and 2017 to record this forgiveness. The loan is secured by the property.

**NOTE 6 BANK LINE OF CREDIT**

At June 30, 2018, the Association has available a \$200,000 demand line of credit with First Federal Bank, which bears a variable interest rate of 1.0% above the bank's prime rate (aggregating 6.0% at June 30, 2018). The line of credit agreement is secured by the Association's accounts receivable. There were no outstanding borrowings at June 30, 2018.

**NOTE 7 NET ASSETS**

Net assets consist of the following at June 30:

	<u>2018</u>	<u>2017</u>
Unrestricted Net Assets		
Board-Designated:		
Future Building Improvements	\$ 35,000	\$ 93,039
Ullman Memorial Fund	163,088	148,764
Marcson-Donnelly Scholarship Fund	103,675	100,135
Total Board-Designated	<u>301,763</u>	<u>341,938</u>
Undesignated	<u>2,648,884</u>	<u>2,395,336</u>
Total Unrestricted Net Assets	<u>\$ 2,950,647</u>	<u>\$ 2,737,274</u>
Temporarily Restricted Net Assets		
United Way of Greater Toledo, Restricted for Next Fiscal Year	\$ 37,330	\$ 37,330
ODOT Van Purchase	-	29,002
Alarm System	-	625
Total Temporarily Restricted Net Assets	<u>\$ 37,330</u>	<u>\$ 66,957</u>
Permanently Restricted Net Assets		
Laha Trust Held in Perpetuity	<u>\$ 94,634</u>	<u>\$ 91,095</u>

**WOOD COUNTY CHILDREN'S SERVICES ASSOCIATION  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018 AND 2017**

**NOTE 7 NET ASSETS (CONTINUED)**

Total assets released from restrictions consist of the following for the years ended June 30:

	2018	2017
United Way of Greater Toledo	\$ 37,330	\$ 40,000
Furniture Purchase	-	1,005
ODOT Van Purchase	29,002	-
Alarm System	625	-
Total	\$ 66,957	\$ 41,005

**NOTE 8 CONTRIBUTED SERVICES**

Contributed services are an integral part of the Association's operations. The Association received approximately 6,300 hours and 5,900 hours of contributed services in 2018 and 2017, respectively.

The Association is required to record revenue and expense for the portion of contributed services which requires specialized skills, is provided by individuals possessing those skills, and which would typically need to be purchased if not provided by donation. The Association has recorded no revenue and expense for contributed specialized services for 2018 and 2017.

**NOTE 9 EMPLOYEE BENEFIT PLANS**

The Association had an individual retirement account savings plan. The plan was administered by an insurance company and covered all employees meeting certain service requirements. Effective October 1, 2016, the Association adopted a 403(b) Thrift Plan that replaces the above plan. The new plan has both pretax and after tax options and has the same eligibility requirements. The Association's contributions under both plans were based on 4% of eligible employee earnings for 2018 and 2017, and contribution expense amounted to \$130,756 and \$131,112, respectively. Such expense reflects utilization of forfeitures amounting to \$4,804 in 2018 and \$6,035 in 2017.

**NOTE 10 FAIR VALUE MEASUREMENTS**

The Association uses fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value. The term "fair value hierarchy" refers to the relative reliability of inputs to a fair value measurement. Generally, the lower the level of input for a fair value measurement, the more extensive the disclosure requirement.

**WOOD COUNTY CHILDREN'S SERVICES ASSOCIATION**  
**NOTES TO FINANCIAL STATEMENTS**  
**JUNE 30, 2018 AND 2017**

**NOTE 10 FAIR VALUE MEASUREMENTS (CONTINUED)**

The three-level fair value hierarchy prioritizes the inputs to valuation technique used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are described below:

*Level 1* – Valuations based on unadjusted quoted prices for identical assets or liabilities in active markets that the Association has the ability to access.

*Level 2* – Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. Level 2 inputs include valuations based on quoted prices for similar assets or liabilities or identical assets or liabilities in active markets or markets that are not active, such as dealer or broker markets.

*Level 3* – Valuations derived from valuation techniques in which one or more significant inputs or significant value drivers are unobservable, such as pricing models, discounted cash flow models, and similar techniques not based on market, exchange, dealer or broker-traded transactions

There were no financial instruments measured at fair value that moved to a lower level in the fair value hierarchy due to the lack of observable quotes in inactive markets for those instruments.

Certain financial assets and liabilities are measured at fair value on a recurring basis while others are measured on a nonrecurring basis. The Association had no assets or liabilities measured on a nonrecurring basis.

The following table summarizes financial assets (there were no financial liabilities) measured at fair value segregated by the level of the valuation inputs within the fair value hierarchy utilized to measure fair value:

	2018			
	Level 1	Level 2	Level 3	Total
Recurring:				
Investment Securities	\$ 300,500	\$ -	\$ -	\$ 300,500
Securities:				
Assets Held by Community Foundation	\$ 160,505	\$ 2,583	\$ -	\$ 163,088
Perpetual Trust Agreement	\$ -	\$ -	\$ 94,634	\$ 94,634
	2017			
	Level 1	Level 2	Level 3	Total
Recurring:				
Investment Securities	\$ 281,772	\$ -	\$ -	\$ 281,772
Securities:				
Assets Held by Community Foundation	\$ 147,525	\$ 1,239	\$ -	\$ 148,764
Perpetual Trust Agreement	\$ -	\$ -	\$ 91,095	\$ 91,095

**WOOD COUNTY CHILDREN'S SERVICES ASSOCIATION  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018 AND 2017**

**NOTE 10 FAIR VALUE MEASUREMENTS (CONTINUED)**

The table below sets forth a summary of changes in the fair value of the Association's Level 3 assets for the years ended June 30:

	2018	2017
Balance - Beginning of Year	\$ 91,095	\$ 86,744
Appreciation in Fair Value of Perpetual Trust	3,539	4,351
Balance - End of Year	<u>\$ 94,634</u>	<u>\$ 91,095</u>

The following is a description of the valuation methodologies used for significant instruments measured at fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy.

**Securities**

Where quoted prices are available in an active market, securities are classified within Level 1 of the valuation hierarchy. Level 1 securities would typically include mutual funds, government bonds, and exchange traded equities. If quoted market prices are not available, then fair values are estimated using pricing models, quoted prices of securities with similar characteristics, or discounted cash flows. Examples of such instruments, which would generally be classified within Level 2 of the valuation hierarchy, include corporate and municipal bonds, mortgage-backed securities, and asset-backed securities. In certain cases where there is limited activity or less transparency around inputs to the valuation, securities are classified within Level 3 of the valuation hierarchy.

**NOTE 11 ENDOWMENTS**

The Association's endowments consist of two funds established to support the achievement of the Association's mission. The two funds are the Ullman Memorial Fund and the Marcson-Donnelly Scholarship Fund. Its endowments consist of funds designated by the board of directors (the board) to function as endowments. As required by generally accepted accounting principles, net assets associated with endowment funds, including funds designated by the board to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

**Interpretation of Relevant Law**

The board has interpreted the State Prudent Management of Institutional Funds Act (SPMIFA) as requiring the preservation of the historical cost of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. Consequently, the Association classifies permanently restricted net assets as:

- The original value of gifts donated to the permanent endowment, and
- The original value of subsequent gifts to the permanent endowment.

**WOOD COUNTY CHILDREN'S SERVICES ASSOCIATION  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018 AND 2017**

**NOTE 11 ENDOWMENTS (CONTINUED)**

**Interpretation of Relevant Law (Continued)**

The remaining portion of the donor-restricted endowment fund not classified as permanently restricted is classified as temporarily restricted net assets until those amounts are appropriated for expenditure. In accordance with SPMIFA, the Association considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

1. The duration and preservation of the fund.
2. The purpose of the Association and the donor-restricted endowment fund.
3. General economic conditions.
4. The possible effect of inflation and deflation.
5. The expected total return from income and the appreciation of investments.
6. Other resources of the Association.
7. The investment policies of the Association.

**Return Objectives and Risk Parameters**

The Association has adopted an investment policy for endowment assets that attempts to manage fund assets according to prudent standards as established in common trust law. Investment of the funds shall be so diversified as to minimize the risk of large losses, unless under the circumstances it is clearly prudent not to do so. The intent is for investments to be broadly diversified so as to participate in market growth.

**Distribution Policy**

The board determines an amount to be withdrawn from the cumulative investment return of certain endowment funds to support the activities of the Association; the remainder is retained to support operations of future years and to offset potential market declines. Annual distributions from the Ullman Memorial Fund are to be made to the Association based on the spending guidelines of the Community Foundation; however, the Association may request distributions in excess of the spending guidelines.

**Strategies Employed for Achieving Objectives**

In order to meet its needs, the investment strategy of the Association is to emphasize total return; that is, the aggregate return from realized and unrealized capital gains and losses and dividend and interest income.

At June 30, 2018 and 2017, unrestricted board-designated endowment funds totaled \$266,763 and \$248,899, respectively.

**WOOD COUNTY CHILDREN'S SERVICES ASSOCIATION  
NOTES TO FINANCIAL STATEMENTS  
JUNE 30, 2018 AND 2017**

**NOTE 11 ENDOWMENTS (CONTINUED)**

**Strategies Employed for Achieving Objectives (Continued)**

Changes in unrestricted endowment net assets for the fiscal years ended June 30 were as follows:

	<u>2018</u>	<u>2017</u>
Net Assets - Beginning of Year	\$ 248,899	\$ 222,429
Investment Return:		
Investment Income	5,918	5,347
Net Appreciation (Depreciation)	14,137	21,601
Total Investment Return	<u>20,055</u>	<u>26,948</u>
Contributions (Distributions)	(1,500)	100
Appropriation of Endowment Assets of Expenditure	<u>(691)</u>	<u>(578)</u>
Net Assets - End of Year	<u>\$ 266,763</u>	<u>\$ 248,899</u>





**INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS**

Board of Directors  
Wood County Children's Services Association  
Bowling Green, Ohio

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, the financial statements of Wood County Children's Services Association (the Association), which comprise the statements of financial position as of June 30, 2018, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated December 4, 2018.

**Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered the Association's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Association's internal control. Accordingly, we do not express an opinion on the effectiveness of the Association's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Association's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

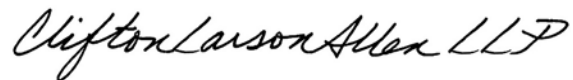
Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the Association's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the result of that testing, and not to provide an opinion on the effectiveness of the Wood County Children's Services Association's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Wood County Children's Services Association's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

A handwritten signature in cursive script that reads "CliftonLarsonAllen LLP".

**CliftonLarsonAllen LLP**

Toledo, Ohio  
December 4, 2018



Investment advisory services are offered through CliftonLarsonAllen  
Wealth Advisors, LLC, an SEC-registered investment advisor.